## **RAINA PAHARIA**



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ACADEMIC PROFI		logdiak Obath Oshard	Monogoment Descelution	0005
PGDM Marketing BPharm	7.2 CGPA 67.50%	Jagdish Sheth School o Banasthali Vidyapith, Ra	f Management, Bengaluru	2025
Class XII (CBSE)	63.50%	Vidya Mandir Public Scl	<i>,</i>	2010
Class XI (CBSE)	72.20%	Vidya Mandir Public Sch Vidya Mandir Public Sch		201
AREAS OF STUDY				2010
Key areas of stud	y include Marketing Management, Cond		Marketing, Human Resources Manag	
	t Institute, New Delhi	Clinical Pharmacist		– August 2020
<ul> <li>Background: As community health</li> <li>Situation: Medica</li> <li>Task: I needed to</li> <li>Action: I implement</li> </ul>	a clinical pharmacist with 1.5 years of	of experience at Fortis Escorts Ho afety in our clinical setting. Immunity health outcomes. and provided pharmaceutical expe	spital, I aimed to enhance patient sa ertise for preventive care.	
RWL Healthworld Li		Associate Pharmacist	November 2016 – D	acambar 2017
<ul> <li>Task: I needed to health awareness</li> <li>Action: I implement counselling, collable</li> </ul>	iption errors and inefficient inventory ensure precision in prescription disp ented strict protocols for dispensing, porating on preventive care initiatives tions reduced prescription errors, imp	pensing, reduce errors, and optimic optimized inventory management s.	ze inventory. Also, I aimed to enhan , and provided complimentary medic	ation
	tions reduced prescription errors, imp	proved inventory eniciency, and e	nnanced community nearth awarene	2 Months
INTERNSHIP(S)	and Laparoscopy Hospital	Pharmacy Intern	May 20	14 – July 2014
	pharmacists in preparing medication operations, ensuring compliance with ECT(S)		violing patient care. Gained hands-c	
	ores – Toyfee (Brand Name)			
<ul> <li>Toyfee.com is an Stores, I suggeste This experience h</li> <li>Social Media Market</li> <li>Developed and in awareness and en</li> </ul>	e-commerce platform specializing in ed the brand name, created the webs oned my skills in branding, web desi ing - Wicky Bear Candle (Product plemented a comprehensive social in ngagement through targeted content ct enhanced my skills in social media	site blueprint, and determined the gn, and user experience optimiza <b>Name)</b> media marketing strategy for Wick creation, social media campaigns	layout and theme for the pages. tion. xy Bear Candle. Focused on increasi s, and performance analysis using to	ing brand
CERTIFICATIONS	,		, 3	
Fundamentals of Marketing Strategy From Brand to Image: Creating High Impact Campaig Fundamentals of Digital Marketing		ns That Tell Brand Stories	University of London IE Business School Google Garage	2023 2023 2023
POSITIONS OF RE	SPONSIBILITY			
JAGSoM, Bengaluru	<ul> <li>the Doctoral Consortium.</li> <li>Secured 20 job descriptions fr Initiatives</li> <li>Enhanced the college's indust</li> <li>Facilitated engagement betwee Impact</li> </ul>	engaged with alumni and profess om companies such as BOSCH a ry network through strategic conn en 300+ students and industry pr pcess, increasing job opportunities	ofessionals.	

Banasthali Vidyapith, Rajasthan	<ul> <li>Troop Commander – Banasthali Sewa Dal</li> <li>As the Troop Commander of Banasthali Sewa Dal, I led and coordinated various community service initiatives fostering teamwork and social responsibility among members. I also organized and led parades for special occasions such as Republic Day and Independence Day, showcasing our group's discipline and dedication.</li> </ul>	<b>2014</b>	
ACCOMPLISHME	ITS		
Competitions and Activities	<ul> <li>Social Immersion Program – Vayah Vikas NGO</li> <li>Conducted workshops on digital literacy, laws, and government schemes for senior citizens across 5+ old age and mercy homes, interacting with over 100+ senior citizens.</li> </ul>		
Professional	<ul> <li>Certificate in Mountaineering from Nehru Institute of Mountaineering</li> <li>Vocal Music – Prathama, Madhyama (Singing)</li> </ul>	2020 2016	
SKILLS	MS Office (Excel, Word, PowerPoint), Medication Management, Patient Counselling, Clinical Decision-Making Interdisciplinary Collaboration, Digital Marketing & Marketing Analytics, SEO, SEM, AdWords, Campaign Management, Business Strategy analysis, Market Research & Analysis, Customer Success Management.	,	

## **JAGSoM Placement Season 2024-25**